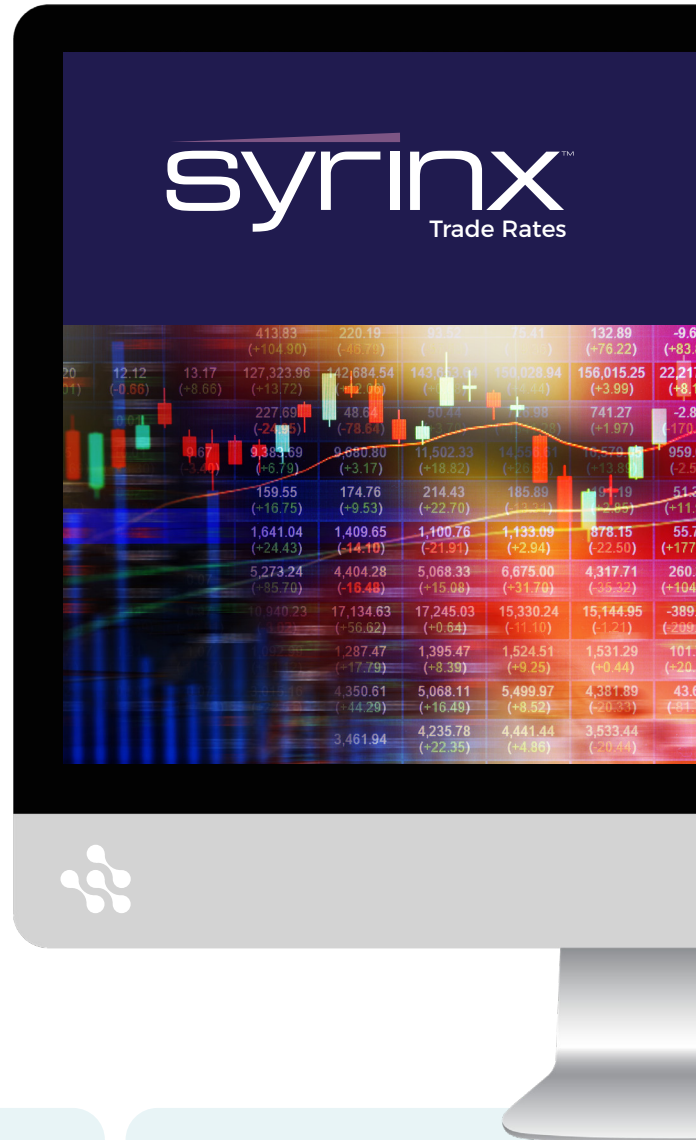


Real-time market knowledge and lightning-fast quoting

Syrinx Trade Rates: your resource for effortless pricing

Unleash real-time market insights and precise quoting with Syrinx Trade Rates. Navigate logistics rates effortlessly with our advanced solution, where accuracy and speed converge to elevate your quoting process. Experience the confidence of informed quoting, streamlining operations, and nurturing stronger customer relationships.

Syrinx Trade Rates is your comprehensive solution, storing ocean and air rates, accessorials, local handling, and delivery charges, including those from agents and carriers. It generates customer quotations, maintains quotation history, and confirms agreements. Costs, selling rates, and carrier selections flow seamlessly into bookings and accruals, ensuring a seamless quoting process.



Key features of Syrinx Trade Rates



Optimized Pricing Model

Provides a dynamic cost modeling application that enables real-time optimization of pricing across multiple modes of transport, streamlining contract management and cost analysis.



Integrated CRM System

A CRM tool tailored for transportation companies, integrating a database of rates and operational requirements to improve sales to operations handoff and customer relationship management.



Streamlined Quote Generation

Simplifies the rate quoting process with customizable templates, providing accurate quotes that are compliant with regulatory requirements and support efficient customer service.

Syrinx Trade Rates benefits

Embark on a journey of streamlined logistics pricing with Syrinx Trade Rates. This module revolutionizes the way you manage and calculate rates, offering a suite of features designed to enhance accuracy, speed, and collaboration. Dive into the benefits of Syrinx Trade Rates and empower your pricing strategies for unmatched success.

Optimize your buying solution

Syrinx Trade Rates Optimizer is your strategic partner in cost optimization. Our advanced algorithm models various cost scenarios, considering surcharges and combinations, to deliver the most optimal buying solution at lightning-fast speed. Stay ahead of the competition with Syrinx Trade Rates' data-driven insights and make well-informed decisions that drive your logistics business forward.

Effortless quoting with Syrinx Trade Rates profiles

Access critical customer information at your fingertips with Syrinx Trade Rates Profiles. Our searchable database and user-friendly CRM enable you to manage customer data with unparalleled ease. Seamlessly retrieve customer details and streamline your quoting process, ensuring accuracy and efficiency in every interaction.

Simplify your global pricing needs with Easy Quotes (eQ)

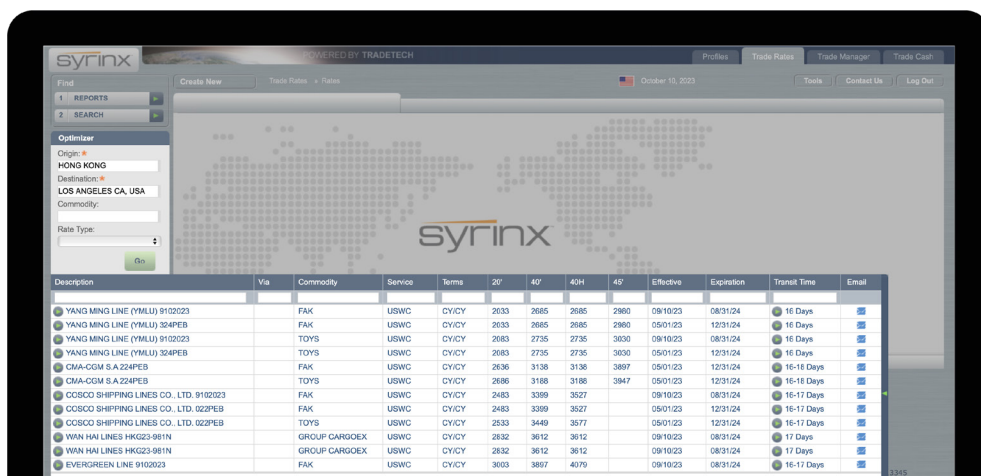
Say hello to a simplified pricing process with Syrinx Trade Rates eQ. Our solution takes care of all your global pricing needs with incredible accuracy, providing your sales team with the tools they need to quickly generate quotes, respond to customer inquiries, and win new business more efficiently than ever before.

Enhanced collaboration for customer satisfaction

Syrinx Trade Rates enables seamless collaboration between your team, customers, and partners. Our platform fosters a cohesive ecosystem, where stakeholders can easily communicate, share insights, and work together to deliver exceptional customer experiences. Nurture strong customer relationships with timely, accurate, and competitive quotes.

Precision quoting for unmatched efficiency

With Syrinx Trade Rates, your quoting process reaches new heights of efficiency. Bid farewell to manual rate calculations and embrace precision quoting with ease. Reduce human errors, save valuable time, and streamline your operations for maximum productivity.



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